

MASTER OF VOCATION
Management (Banking and Finance)
Subject: Fundamental of Management and
Organisational Behaviour
Subject Code: GPGE-101
Semester: First
October 2020
Theory (External): 70 Marks
Time: 03 Hours

INSTRUCTIONS TO THE STUDENTS

1. Read the questions carefully and write the answers in the answer sheets.
2. Wherever necessary, the diagram drawn should be neat and properly labelled.
3. This questions paper comprises of 8 questions out of which student need to attempt any 4 questions.
4. All questions carry equal marks.
5. The time allotted will be 3 hours for examinations including time of downloading of question paper to emailing of answer books to the concerned Dean/IC.

ESSAY TYPE QUESTIONS

1. “Management is the art of getting things done through others.” Explain the significance of management in the light of this statement?
2. What is Perception? Explain in detail the perceptual process?
3. Define group? Explain the stages of group development?
4. What do you mean by Motivation? “Explain Maslow’s need hierarchy.
5. Explain the principles of management given by Henry Fayol with example:
 - a) Unity of Direction
 - b) Equity
 - c) Esprit De Corps
 - d) Division of Work
 - e) Remuneration to Employees
6. What do you mean by formal & informal organisation? Clarify the two.
7. Distinguish between Centralization and Decentralization? Explain the merits & demerits of Centralization and Decentralization in modern managerial organisation?
8. What do you mean by Leadership? Explain the importance & types of leaders.

*****THE END*****